

Advance2000 Contract Addendums: IT System Modernization Plan

4/7/2023

| Addendum 1 | Notes | Monthly Cost: 3 Yr Contract | Annual Cost | One Time Cost | Block Plan Use |
|-----------------------|---|-----------------------------|-------------|---------------|----------------|
| Support | Bronze level: see packet | \$ 428.50 | \$ 5,142.00 | \$ - | 0 |
| Domain Hosting | Web hosting, DNS services, SSL certificate | \$ 30.00 | \$ 360.00 | \$ - | 2 |
| Backup | Backup of all data | \$ 140.00 | \$ 1,680.00 | \$ - | 0 |
| Endpoint | Antivirus protection and response; malware/ransomware etc.; server and desktops | \$ 87.10 | \$ 1,045.20 | \$ - | 0 |
| Hardware | Modernization of core data equipment | \$ - | \$ - | \$ 4,446.91 | 32 |
| Block Plan | 100 Hours (most cost effective) | \$ - | \$ - | \$ 12,500.00 | 0 |
| Total | Total for Addendum 1 | \$ 685.60 | \$ 8,227.20 | \$ 16,946.91 | 34 |
| Addendum 2 | | Monthly | Annual Cost | One Time Cost | |
| Microsoft 365 | Software licensing | \$ 211.76 | \$ 2,541.12 | 0 | 0 |
| Email Migration | Historical email migration | \$ - | \$ - | \$ 5,940.00 | 3 |
| Office 365 Barracuda | Email protection, spam filtering, encryption | \$ 147.16 | \$ 1,765.92 | \$ - | 0 |
| Phishing Campaign | Monthly campaigns include staff training | \$ 78.00 | \$ 936.00 | \$ - | 0 |
| Total | Total for Addendum 2 | \$ 436.92 | \$ 5,243.04 | \$ 5,940.00 | 3 |
| Addendum 3 | Likely to occur in 2024 | | | | |
| Cloud in Touch Phones | Total monthly cost to reduce from current | \$ 162.50 | \$ 1,950.00 | \$ 1,271.18 | 11 |
| Cyber Security | Once a year risk assessment; possibility: take out of block plan | \$ - | \$ 1,500.00 | \$ - | 0 |
| Total | Total for Addendum 3 | \$ 162.50 | \$ 3,450.00 | \$ 1,271.18 | 11 |
| | | | | | |

| | | | | | | |
|--|--|--------------|--------------|--------------|-----|------------------------|
| Totals | | \$ 1,285.02 | \$ 16,920.24 | \$ 24,158.09 | 48 | Block Plan (BP) Use |
| Maintain desktop hardware: replacement annual budget | | \$ 2,000 | | | 100 | BP Use Addendums 1 - 3 |
| Annual reserve additions: non-desk top hardware replace every 5-7 yrs | | \$ 934 | | | 52 | Block Plan Purchase |
| Total Annual Budget Need | | \$ 19,854 | | | | Block Plan Balance |
| Current annual estimate for IT costs (contractors, phones, staff time) | | \$ 16,384.11 | | | | |
| Difference | | \$ 3,469.98 | | | | |

Town of Ulysses
10 Elm Street, Trumansburg, New York, 14886, USA

ADDENDUM 1

Monday, April 3, 2023

Prepared for:
Michelle Wright

Prepared by:
Tim Murphy
Solutions Consultant

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PREMIUM SUPPORT SERVICES

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year | 3 years |
|---|-------|----------|----------|
| Additional Services | | | |
| Switch Monitoring | 1.00 | \$25.00 | \$25.00 |
| Firewall Monitoring | 1.00 | \$25.00 | \$25.00 |
| Advance2000 Email Support Services | 16.00 | \$32.00 | \$32.00 |
| Premium Support Bronze - Desktops | 10.00 | \$350.00 | \$315.00 |
| Premium Support Bronze - Servers | 1.00 | \$35.00 | \$31.50 |
| Discount | | | |
| Carrier Circuit Support | 1.00 | \$45.00 | \$45.00 |
| Preferred Customer Discount – Carrier Circuit | 1.00 | \$-45.00 | \$-45.00 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|---|-------|----------|
| Equipment | | |
| Remote Monitoring Appliance | 1.00 | \$299.00 |
| IT Project | | |
| Initial Documentation of Supported IT Environment | 12.00 | \$300.00 |

WEB AND DNS HOSTING SERVICES

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year | 3 years |
|---|------|---------|---------|
| Additional Services | | | |
| Web Hosting - Ultimate | 1.00 | \$15.00 | \$15.00 |
| Advance2000 Hosted DNS Services | 1.00 | \$2.00 | \$2.00 |
| Networking | | | |
| SSL - Single Domain Managed Certificate | 1.00 | \$13.00 | \$13.00 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|-------------------------------------|------|-------|
| IT Project | | |
| Professional Services | 2.00 | |
| Labor Time Deducted From Block Plan | | |

BACKUP AND ENDPOINT PROTECTION SERVICES

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year | 3 years |
|--|--------|----------|----------|
| Backup | | | |
| Saf-Gate (Cloud File Backup) - per GB | 500.00 | \$157.50 | \$140.00 |
| Software | | | |
| Sophos Central Managed Detection and Response License | 9.00 | \$72.45 | \$72.45 |
| Sophos Central Managed Detection and Response Server License | 1.00 | \$14.65 | \$14.65 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|---|------|-------|
| IT Project | | |
| Professional Services | 8.00 | |
| Time to Be Deducted From Block Plan | | |
| Services Include: | | |
| <ul style="list-style-type: none"> - Deploy Sophos endpoint protection to (9) PCs and (1) Server - Set up SafGate Backup service on local server and configure backup job | | |

IT INFRASTRUCTURE

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|--|-------|------------|
| Equipment | | |
| Netgear 24-Port Gigabit PoE+ Smart Managed Pro Switch with 2 SFP Ports (GS724TPv2) - 24 Ports - Manageable - 2 Layer Supported - Modular - 2 SFP Slots - Optical Fiber, Twisted Pair - Desktop, Rack-mountable - Lifetime Limited Warranty | 1.00 | \$477.15 |
| Sophos XGS 87 Network Security/Firewall Appliance - 4 Port - 10/100/1000Base-T, 1000Base-X - Gigabit Ethernet - 4 x RJ-45 - 1 Total Expansion Slots - 3 Year Standard Protection - Rack-mountable, Desktop | 1.00 | \$1,098.68 |
| Ubiquiti UniFi 6 Lite 802.11ax 1.47 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz | 2.00 | \$246.50 |
| Ubiquiti Cloud Key Gen2 Plus | 1.00 | \$221.11 |
| HPE ProLiant MicroServer Gen10 Plus Performance - Server - ultra micro tower - 1-way - 1 x Xeon E-2224 / 3.4 GHz - RAM 16 GB - SATA - non-hot-swap 3.5" bay(s) - no HDD - no graphics - GigE - no OS - monitor: none | 1.00 | \$964.93 |
| HPE 3Y TC Ess Microserver Gen10 PlusSVC | 1.00 | \$166.29 |
| HP 1TB 6G SATA 3.5in NHP MDL HDD | 2.00 | \$303.25 |
| Microsoft Windows Server 2022 10-core Essentials Reseller Option Kit | 1.00 | \$370.00 |
| IT Project | | |
| Labor Time Deducted From Block Plan Professional Services Estimated 24 Hours Labor | 24.00 | |
| <ul style="list-style-type: none"> - Configure and Install new Ethernet Switch - Configure and Install new firewall - Configure and Install new Ubiquiti wireless system - Configure and Install new Windows Server - Deploy Active Directory services throughout environment, join all PCs to domain - Migrate data from existing "server", configure new file shares and apply security permissions based on consultation with customer - Configure and deploy VPN to users, enforce MFA for VPN connectivity | | |

BLOCK PLAN OPTIONS

Block Plans

Our Block Plans are designed to help you with any IT Situation. The block plan can be used as a supplement to fill in the gaps for things like onsite support, third party support etc., or as a standalone support retainer. Block Plans are a less expensive alternative compared to our regular per hourly rate structure. Our Certified IT Professionals are ready to help you with any request. Leverage our IT expertise as needed.

Advance2000 offers the following block plan options:

| HOURS | SERVICE RATE PER HOUR | EXTENDED PRICE |
|-------|-----------------------|----------------|
| 25 | \$175.00 | \$4,375.00 |
| 50 | \$150.00 | \$7,500.00 |
| 100 | \$125.00 | \$12,500.00 |

AGREEMENT AND SIGNATURE

IT Services Agreement

| | | Monthly Recurring Charge (MRC) | Non-Recurring Charge (NRC) |
|--------------------------|-------------------|--------------------------------|----------------------------|
| <input type="checkbox"/> | 1-Year Agreement | \$774.10 | \$4,446.91 |
| <input type="checkbox"/> | 3-Years Agreement | \$685.60 | \$4,446.91 |

Block Plan

| | | Monthly Recurring Charge (MRC) | Non-Recurring Charge (NRC) |
|--------------------------|---------------------|--------------------------------|----------------------------|
| <input type="checkbox"/> | 25 Hour Block Plan | \$0.00 | \$4,375.00 |
| <input type="checkbox"/> | 50 Hour Block Plan | \$0.00 | \$7,500.00 |
| <input type="checkbox"/> | 100 Hour Block Plan | \$0.00 | \$12,500.00 |

Pricing is valid for 30 days from the date of the proposal

This Agreement includes and incorporates by reference [General Terms and Conditions](#). If Customer is considering this Agreement and the purchase of A2000 Products and Services online, then by signing this Agreement, Customer agrees to be bound by this proposal and said General Terms and Conditions.

- Advance2000 Terms and Conditions <https://www.advance2000.com/terms-and-conditions>
- Advance2000 SLA <https://www.advance2000.com/sla/>
- Advance2000 Cloud Availability <https://www.advance2000.com/cloud-availability/>

Any prices, fees, costs and expenses do not include taxes, fees, surcharges and other similar charges that may apply. Facsimile or email transmission or re-transmission of a signed original, or transmitted copy, will be deemed to be delivery of an original.

The parties hereby enter into this Agreement, including all related agreements and exhibits for the Services and the rented equipment with full authority to be bound hereunder,

Authorized Advance2000 Representative

Name: _____

Title: _____

Signature: _____

Date: _____

Authorized Customer Representative

Name: _____

Title: _____

Signature: _____

Date: _____

Town of Ulysses
10 Elm Street, Trumansburg, New York, 14886, USA

ADDENDUM 2

Monday, April 3, 2023

Prepared for:
Michelle Wright

Prepared by:
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MICROSOFT LICENSING AND EMAIL MIGRATION

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year |
|---------------------------------|-------|----------|
| Software | | |
| Microsoft 365 Business Standard | 10.00 | \$117.65 |
| Exchange Online (Plan 1) | 10.00 | \$37.65 |
| Microsoft 365 Business Basic | 6.00 | \$33.88 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|--|-------|------------|
| Equipment | | |
| BitTitan MigrationWiz - User Migration License | 26.00 | \$390.00 |
| IT Project | | |
| Professional Services | 26.00 | \$5,500.00 |
| Services Include: | | |
| <ul style="list-style-type: none"> • Set up Office 365 tenant • Configure Azure AD Connect (if Windows Server is deployed with Active Directory) • Perform email migration for up to (10) mailboxes • Migrate public/shared calendar(s) from Google Calendar • Deploy new Office software on (9) PCs • Configure outlook client for (9) PCs • Perform DNS record cutover • Testing Post Cut Support • Perform end-user training on Office 365 platform • Development of SharePoint Online site and document repository • Data Migration based on data collection • Project Management services | | |

EMAIL PROTECTION AND PHISHING CAMPAIN SERVICES

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year | 3 year |
|---|-------|----------|----------|
| Additional Services | | | |
| Advance2000 Phishing Campaign Service Per User | 26.00 | \$101.40 | \$78.00 |
| Software | | | |
| Barracuda Advanced Email Security and Sentinel | 26.00 | \$191.36 | \$147.16 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|---|------|-------|
| IT Project | | |
| Professional Services | 3.00 | |
| Time to Be Deducted From Block Plan | | |
| Services Include: | | |
| <ul style="list-style-type: none"> - Phishing Campaign Service - Barracuda Set up | | |

AGREEMENT AND SIGNATURE

IT Services Agreement

| | | Monthly Recurring Charge (MRC) | Non-Recurring Charge (NRC) |
|--------------------------|------------------|--------------------------------|----------------------------|
| <input type="checkbox"/> | 3-Year Agreement | \$474.57 | \$5,940.00 |

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CLOUD IN-TOUCH SERVICES

Monthly Recurring Cost Pricing Summary

| Product (MRC) | Qty | 1 year | 3 years |
|---|------|----------|----------|
| Telephony | | | |
| Multi-Tenant Business Edition Extension | 9.00 | \$180.00 | \$157.50 |
| Carrier Services | | | |
| DID (includes CName and E911) | 2.00 | \$5.00 | \$5.00 |

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|---|-------|----------|
| Equipment | | |
| Yealink T46 Handset - Standard Phone | 2.00 | \$360.00 |
| Yealink Power supply for Color Display Phones | 2.00 | \$23.44 |
| Yealink Power Supply for B+W Display Phones | 7.00 | \$57.05 |
| Yealink T43U Handset - Simple Phone | 7.00 | \$830.69 |
| IT Project | | |
| Labor Time Deducted From Block Plan | 11.00 | |
| Estimated 11 Hours Labor | | |

CYBERSERURITY AND RISK ASSESSMENT

Non-Recurring Cost Pricing Summary

| Product (NRC) | Qty | Price |
|---|------|------------|
| IT Project | | |
| Cybersecurity Risk Assessment - One-Time (Up to 300 IP Addresses) | 1.00 | \$1,500.00 |

AGREEMENT AND SIGNATURE

IT Services Agreement

| | | Monthly Recurring Charge (MRC) | Non-Recurring Charge (NRC) |
|--------------------------|-------------------|--------------------------------|----------------------------|
| <input type="checkbox"/> | 1-Year Agreement | \$185.00 | \$2,933.68 |
| <input type="checkbox"/> | 3-Years Agreement | \$162.50 | \$2,933.68 |

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